

BUSINESS PROFILE



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f t i in v s TLC Asociados

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Northern Region

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Northwestern Region

01(664) 634.0189 | 01(664) 682.3901 | 01(686) 980.0496

Central Region

01(55) 5280.3267 | 01(55) 2623.1639

El Bajío Region

01(477) 211.6009

Who are we?

TLC Asociados S.C. is a Mexican law firm specialized in Fiscal, Foreign Trade and Customs Matters, composed by the following divisions: VAT (Value-Added Tax) and STPS (Special Tax on Production and Services) Certification Division, Audit and Compliance Division, Legal Insurance and Defense Division, Consultancy and Fiscal Strategy Division, AEO (Authorized Economic Operator) / C-TPAT (Customs-Trade Partnership Against Terrorism) Certification Division, and Governmental Management Division. All these divisions are directed and created by a team composed of more than 75 experts specialized within a wide framework of experience in the public and private sector. In this manner, within the framework of Law, they are achieving the development of fiscal strategies, which represent the 100% of the successful resolutions to this day.

Supporting more than 10 million secured forms; TLC Asociados has avoided the covering of fiscal credits, by its clients, for an amount greater than 70 billion pesos, and it has achieved the certification of more than 10% of the AEO (Authorized Economic Operator) Companies in Mexico and created the university specialized in Trade and Law College postgraduate degrees. All these points are only few achievements obtained by TLC Asociados.





The clients consider this firm as the only Mexican law office capable to defend what others consider as impossible, always within the framework of Law, since it understands the operations of the authority and it provides successful strategies to obtain advantageous results, this represents the characteristics that have enabled this Firm to achieve an development and growth throughout the Mexican country.

TLC Asociados has been ranked as one of the main Law Offices at a national level regarding consultancy and customs fiscal defense.

"The implementation of greater practices for our clients has reduced the operating weaknesses and increased the security of the foreign trade operations by a 100%".

Our path

2001

TLC ASOCIADOS, S.C. is established, which is a partnership integrated under the Mexican Laws, founded by a group of graduated individuals and experts in Law, Administration and Foreign trade, with an extensive experience in the public and private sector.

2004

TLC Asociados is hired by the Customs Agents Association of Tijuana and Tecate (A.A.A.T.T.)

We shield the Customs Agent and the Foreign Trade agents from the risks of losing their patrimony, goods or freedom".

2006

The operations begin in Tijuana City and Mexico City.

We are focused on creating, developing operating and legal strategies, sharing knowledges with all corporate and industrial sectors of the country by providing continuous theoretical and practical training, which has encouraged us to dabble in the educational and instructional area through the Trade and Law College S.C. constitution, which is a school founded by the members of TLC Asociados to teach techniques focused on enforcing foreign trade and instructing individuals such as professional experts in foreign trade and customs to adapt to the work demands of the Mexican market.

2012

The first International Customs Congress is takes place in the city of Tijuana, B.C. in cooperation with SAT, in order to present the New Certification and Security Scheme in the Supply Chain. The results and labor from this experience encouraged the development of Trade Law & customs Magazine, "The DNA of Foreign Trade and Customs", as a broadcast medium for foreign trade and customs matters, with contributions provided by diligent and distinguished individuals in this field.

2013

Its corporate president, Octavio de la Torre, was invited by the Chairman of National Importers and Exporters Association of Mexico as the only Honorary Vice President. In this current year, he was integrated by invitation as President of Northwestern Chapter and Vice President of the Confederation of Authorized Economic Operators in Latin America, Spain and the Caribbean.

2014

The National Maquila and Export Industries Association (National INDEX) and TLC Asociados sign contract that provides legal support for all national INDEX.

"Our powerful vision: providing protection to all Foreign Trade agents".

TLC Asociados is recognized as the firm with the greatest projection in the country on the part of the prestigious Magazine specialized in foreign trade "Estrategia Aduanera" (Customs Strategy), as well as by the "Expansión" magazine (Expansion).

2015

By means of the corporate President, Mr. Octavio de la Torre, TLC Asociados receives the acknowledgement as Consultant of the Year by "Estrategia Aduanera" magazine.

More than 250 companies were provided with support regarding the path for obtaining the VAT (Value-Added Tax) and STPS (Special Tax on Production and Services) Certification scheme.

2017

The Corporate President of TLC Asociados, Mr. Octavio de la Torre de Stéfano, was assigned as representative of the private initiative to provide advice and defend his pursuits in the "Meeting Room" of NAFTA's renegotiation (currently called USMCA).

2018

Octavio de la Torre is designated as National Vice President of the National Coordination of Taxpayer's Administrators of CONCANACO, where he was chosen as well for leading the Presidency of the Electronic Trade Commission.

2019

Due to the labor performed by leading TLC Asociados and the different agencies previously mentioned, Mr. Octavio de la Torre was selected within the list performed by "Estrategia Aduanera" magazine from the "Main Foreign Trade Consultants in Mexico 2019".

Vision

- Contributing to promotion, training and compliance of the Tax Matter focused on Foreign Trade and Customs.
- Developing the skills of our high-performance team of experts.
- Commitment with our clients to create a unique experience from the first contact and throughout the entire process.
- Ongoing updating and training of our team and the Foreign Trade community.
- Joining our clients and the Foreign trade community regarding the customs-fiscal compliance.
- Devotees of this matter through innovation and out-of-the-box thinking.
- Being assertive in our solutions, always in cooperation with our ethics.

Values

Integrity.

Commitment.

Responsibility.

Respect.

Professional Ethics.

Personalized Service.

Loyalty and Confidentiality.

Ongoing Training.

Culture of Team Work.

We adopt your challenges as our own.

Spirit of Service.

Relationship with chambers and associations

As part of the focus on identifying the requirements of the different sectors, and with the permanent commitment to provide relevant contributions, we are an active part of the following chambers and associations.



Mr. Octavio de la Torre

President of TLC Asociados Corporation.

National Vice President of the National Coordination of Taxpayer's Administrators of CONCANACO.

President of the E-Commerce Commission.



Mr. Ricardo Méndez

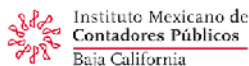
Leader of the Consulting area in TLC Asociados.

Director Académico de Trade & Law College, Academic Director of Trade & Law College, Centro Universitario de Estudios Jurídicos (CUEJ) campus Baja California.

Member of the Committee of Index Foreign Trade.

President of the E-Commerce Commission.

As well as partners from the following institutions:



Our services

Our list of services includes the following points:

- Maintenance in the compliance of IMMEX Enterprises.
- Preventive Audits.
- AEO (Authorized Economic Operator) and C-TPAT (Customs-Trade Partnership against Terrorism) Certifications.
- Legal Defense.
- Foreign Trade Strategies Development.
- Accompaniment during home visits and desk reviews.
- Foreign Trade Managements and Processes.
- Fiscal and Legal Consultancy/Customs Consultancy.
- Trainings regarding foreign trade matters.
- Procedures, Permits and Extensions Management.



TRACING THE WAY IN FOREIGN TRADE AND CUSTOMS COMPLIANCE



TLC ASOCIADOS FIRM SPECIALIZING IN TAX DEFENSE, CONSULTING, FOREIGN TRADE AND CUSTOMS

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